

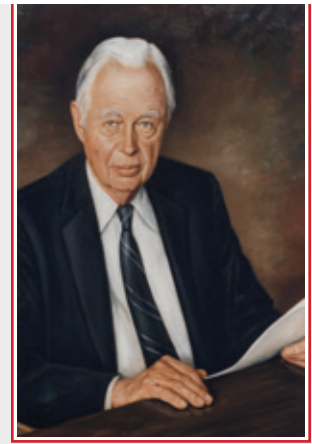
2017

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ANNUAL REPORT

Levin S. Silmore
FOUNDATION

History & Mission



The mission of the Irving S. Gilmore Foundation is to support and enrich the cultural, social and economic life of Greater Kalamazoo.

Irving S. Gilmore demonstrated a sincere commitment to Kalamazoo through his caring, kindness and support. In simple, elegant ways, Mr. Gilmore inspired the community to pursue a strong sense of social and cultural awareness for the benefit of all people.

A uniquely multifaceted individual, Irving Gilmore was a merchant, an arts patron, a concert-quality pianist, a business leader and a military veteran. He was also a gentle man with a dry sense of humor who showed heartfelt compassion for others around him. Throughout his life, Mr. Gilmore helped by sharing his good fortune with others less fortunate.

Irving Gilmore shunned the spotlight, preferring instead to contribute in a quiet, dignified manner. He showed his concern through frequent and often anonymous gifts that addressed a wide range of needs. In addition to sharing numerous financial gifts with the community, he worked to help others gain the skills needed to help themselves.

Mr. Gilmore found his greatest joy in the arts, for which he showed unwavering support. He not only helped gifted individuals express their unique talents, but encouraged others to support the creative expressions of the human spirit as both artists and audience. He knew that cultural and performing arts needed support to grow. He also knew that the arts offered powerful instrumental benefits. Indeed, Mr. Gilmore understood that the arts catalyze imaginative practices in and across community sectors.

Looking ahead, Mr. Gilmore wanted to provide for his community in perpetuity, ensuring that his special personal philanthropy would live on. In 1972, Mr. Gilmore established the Irving S. Gilmore Foundation and arranged for it to receive the bulk of his estate upon his death. Mr. Gilmore passed away in 1986 at the age of 85, leaving Kalamazoo a wonderful legacy.

Just as he encouraged others to unlock their own potential, today the Foundation funds key organizations that help unlock the community's potential. Through the Foundation that bears his name, Mr. Gilmore's commitment to the people of the Kalamazoo community lives on.

Our Youth, Our Future.

by Richard M. Hughey, Jr., Executive Vice President / CEO

In Kalamazoo we are blessed with an abundance of valuable opportunities for youth development offered by a number of outstanding organizations. These organizations have been strengthened by their affiliation with the Kalamazoo Youth Development Network, a consortium of those who serve youth in Kalamazoo County.



We have invited the KYD Network and a few of its consortium members to describe their efforts and what it means to carry out their work. We hope that you will be encouraged by these featured organizations and share our sense of optimism about the future. Indeed, thanks to the great work of our local youth-serving organizations, our future — which will be in the very capable hands of our rising leaders — appears bright.

Richard M. Hughey, Jr.

Kalamazoo Youth Development Network

Kalamazoo County is home to over 40,000 school-age youth, approximately 5,500 of whom participate in quality out-of-school time (OST) programming. Research demonstrates that when OST participation is high, there is no gap between the math achievement of low- and higher-income children at grade five. We also know that when OST participation is high, youth are more likely to attend and engage in school and to graduate on time.

The Kalamazoo Youth Development Network (KYD Network), formed in 2000 with the support of the Irving S. Gilmore Foundation (Foundation) and others, serves as the OST intermediary for Kalamazoo County. Our vision is that all youth are college-ready, career-ready, and community-ready by 21. We achieve this vision by ensuring that all Kalamazoo County youth, ages 5 to 21, have access to high-quality, youth-driven OST experiences that are inclusive, culturally relevant, well coordinated and that use resources efficiently to reduce disparities among youth. We work directly with more than 40 youth-serving organizations, many of which are funded by the Foundation.

Over the past four years, through the support of the Foundation, KYD Network has undergone a transformation. Our reach has increased from having seven youth-serving organizations in our “cohort” to more than 40. The tie that binds the cohort is a common focus on quality, because research shows that the higher the quality of the learning environment in OST, the better the outcomes for youth.

In order to better understand how to improve quality of OST programming, KYD Network partners with the David P. Weikart Center for Youth Program Quality to implement the Youth Program Quality Intervention (YPQI) with our 40 cohort members. The YPQI is an evidence-based continuous quality improvement process that requires organizations to use a tool



called the Youth Program Quality Assessment (YPQA). This tool has been researched and proven to be a reliable and valid measure of program quality for youth-development organizations. YPQA data are collected three times a year so that organizations can make improvements in their programming. Data from internal and external assessments are compared and each organization has access to a national database so that it can gauge its performance to similar organizations across the country.

Data from the YPQA have shown steady improvements in the quality of learning environments in our cohort (visit our website at www.kydnet.org for details). This is important because, again, we know that the higher the quality of the learning environment, the better the outcomes for youth. KYD Network also focuses on social-emotional learning (SEL) and uses the Devereux Student Strengths Assessment (DESSA) to track improvements in youth who participate in OST programming. Research demonstrates that as youth gain SEL skills — self-management, goal directed behavior, decision making — they do better in school and have more prosocial behavior. We have documented that the longer youth attend our cohort member's programs, the more they gain these important skills.

A critical element to creating high-quality OST programming is youth voice, providing intentional and authentic opportunities for youth to design, implement, and evaluate OST programming and shape their community. KYD Network facilitates the Kalamazoo County Youth Cabinet (KCYC), a youth council made up of 10 youth from the county who work on issues they have identified as important to them and their community. KCYC is currently partnering with Kalamazoo Loaves and Fishes on a photo-voice project to identify food insecurity in their lives and communities. Through workshop creation and facilitation, they are also helping to create learning opportunities for youth and adults to become allies in reducing stigma around mental health, creating a cadre of trained adults who can better support youth. The Foundation supported KYD Network's partnership with The Neutral Zone, a youth-driven organization in Ann Arbor, Michigan, to provide training and coaching to KCYC during its first year of operation. KCYC has utilized and shared the skills learned from The Neutral Zone with both new members and other Youth Advisory Councils.

Through the support of the Foundation, KYD Network offered two workshops in collaboration with Dr. Robert Root-Bernstein, a MacArthur Fellow, eminent research physiologist, leading authority on the connection between art and science, and co-author of the New York Times best-selling book, *Sparks of Genius*. These workshops addressed the integration of the arts into science, technology, engineering, and mathematics, thereby converting "STEM" to "STEAM." Dr. Root-Bernstein further guided participants through his 13 thinking tools for creative problem-solving and provided hands-on strategies for helping youth gain the skills they need to be successful in the 21st century.

Over the last four years, KYD Network has been able to create a well-functioning OST system guided by quality standards, common outcomes for youth, core competencies for Youth Development Professionals, a community-wide approach to summer learning, and collaboration among our cohort members. The

Foundation continues to play an instrumental role in supporting KYD Network's growth and impact, helping to ensure that all youth are college-ready, career-ready, and community-ready by 21.

For more information, visit www.kydnet.org

Boys & Girls Clubs of Greater Kalamazoo

The mission of the Boys & Girls Clubs of Greater Kalamazoo is to enhance the quality of life of young people through education, art, health, and recreation, especially for those who need us most.

Boys and Girls Clubs are open after school to provide educational and recreational programs free of charge to youth in the community. Boys and Girls Clubs is dedicated to ensuring that the youth in Kalamazoo have a safe place to go, and access to quality programs and services that enhance their lives and shape their futures. We offer programming in five core areas:

- **Participating Arts** – encourages creativity, focus, the importance of practice, and helps young people see the beauty in the world around them. The program offers youth the opportunity to participate in many art forms including digital, performing, and visual arts.



- **Character & Leadership Development** – helps to instill confidence and a sense of self-worth that will remain with youth for years to come.
- **Education & Career Development**– provides educational and professional guidance, tutoring, and mentoring, and gives members the tools to become successful adults and the confidence to achieve their scholastic and professional goals.
- **Health & Life Skills** – encourages young people to engage in positive behaviors that nurture their own well-being and helps them set personal goals and live successfully as self-sufficient, healthy beings.
- **Sports, Fitness & Recreation** – encourages youth to develop an understanding of and passion for fitness, sportsmanship, and teamwork. With different sports leagues and daily gym activities, youth always have an opportunity to be active.

The Boys & Girls Clubs of Greater Kalamazoo has three units located in neighborhoods where youth development opportunities are greatly needed — the Lake Street Unit is located in the Edison Neighborhood, the Douglass Unit in the Northside Neighborhood, and the Northeastern Unit in the Eastside Neighborhood. In addition to afterschool programming, Boys & Girls Clubs of Greater Kalamazoo offers a residential summer camp and programming for youth from each unit during summer break.

Boys and Girls Clubs of Greater Kalamazoo helps young people make healthy and productive decisions by providing programs that address the developmental needs of youth, a safe environment in which to learn, supportive adult relationships, and recognition of individual potential.

For more information, visit www.bgckzoo.org

Douglass Community Association

Douglass Community Association has two youth programs: Douglass Young Men of Promise and Girls



Inventing Real Life Solutions. These are both offered after school.

Douglass Young Men of Promise was created after Grad Nation Summit in which young men expressed a desire for a program in which they received mentoring programming that was reflective of who they were and also who they could be. The youth expressed a need for connection with men in the community and an opportunity to connect in ways they had not before. Through this program young men are connected with men in the community who can show them their options for opportunity while also simply showing up to support the youth who are present. The end goal of the program is to assist the young men in obtaining their “promise.”

Girls Inventing Real Life Solutions is designed for girls to have a strong sense of self in a world in which they are bombarded with messages that tell them they will never measure up. This program is about affirmation and connection to the community and one another. The work that is done is both trauma informed and culturally relevant. Girls are connected with women in various careers and provided opportunity to explore what it means to be who they are in a judgment-free environment.

Youth voice is the most important aspect of both of these groups. The young men and the young women both have input into the design and many times the

day-to-day of what they will receive from participating. Youth participate in volunteer/community service within the community in which they reside. This creates a sense of responsibility for one's own environment. We are reaching youth ages 13-25. The youth also participate in social-justice learning opportunities. Creating equity in opportunity for those who need it most, that is Douglass Young Men of Promise and Girls Inventing Real Life Solutions.

For more information, visit www.dcakalamazoo.com

Parks and Recreation Department, City of Kalamazoo

The entire community benefits as a result of recreation programs, special events, and parks as they all help us develop better citizens. How adolescents spend their leisure time undoubtedly impacts their developmental trajectory. As such, a focal point of examination for those in the fields of youth development and delinquency prevention is how adolescents spend their leisure time after school and during the summer months.

Living in a playful city brings the community together with activities that focus on youth and families. The offering of recreation programs that engage youth and families and provide the opportunity for play is one strategy that helps individuals establish a sense of community and belonging. These programs also



attract citizens across generations, which is also instrumental in the growth and development of youth.

Youth Development is one of three priorities addressed in the Parks & Recreation Department's Strategic Plan. We define youth development as: "The intentional efforts of staff, residents, and partnering agencies to provide opportunities for youth to enhance their interests, skills, and abilities into their adulthood."

Two programs that address the leisure time needs of youth in Kalamazoo are After School Programs and "Super Rec" (supervised playground sites). After School Program sites include the Youth Development Center and Station 5. Both sites are staffed with amazing young people who desire to positively impact youth in our community. Homework is a priority and must be completed prior to any "play" time.

"Super Rec" is offered at four sites in the city (Hispanic American Council, Oakwood Neighborhood Association, New Horizon Village, and at LaCrone Park). Youth attend this free program that is staffed with young adults who coordinate a variety of activities during the day. This program is offered from 9:00 am - 5:00 pm, Monday through Friday, and averaged 30 youth per site in 2017.

For more information, visit www.kzooparks.org

Portage Community Center

Portage Community Center's Youth Program's mission is to strengthen the community by developing life skills through social-emotional learning to build a society where all youth thrive. Our programs target underserved youth who have limited access or no access to quality out-of-school time programming.

At PCC our youth programs have always approached our work through lenses of youth voice, social justice, and equity by:

- Meeting the youth where they are.
- Embracing and celebrating diversity.



- Providing strengths-based social-emotional learning to engage youth in the practice of knowing their own emotional lives and building empathy for others.
- Offering youth-voice opportunities to counter ageism and adultism.

We are active members of the Kalamazoo Youth Development Network and are committed to providing the highest level of youth program quality through evaluation, planning, and the continual professional development of our staff. We utilize evidence-based methods from leading youth development partners, including the David P. Weikart Center for Youth Program Quality, Devereux Center for Resilient Children, and the National Institute for Trauma and Loss in Children. Our staff are known statewide and nationally as leaders in youth development, social-emotional learning, and trauma-informed practices — all built on a foundation of collaboration and a deep respect for the youth and families we serve. We believe that all youth need safe and supportive environments where they can learn and have fun while developing skills to make life better for themselves and their community.

We are proud of our youth and of the fact that, when asked about our youth programs, they told us that “Portage Community Center feels like home.”

For more information, visit

www.portagecommunitycenter.org

Prevention Works

Since 1995, Prevention Works has been the community's foremost nonprofit in prevention and health education services. We serve thousands of local youth and families, many of whom come from marginalized communities, economically challenged backgrounds, and/or are struggling to maintain the unification of their family. To make the greatest impact, Prevention Works uses a multistrategy approach with a mission of giving people tools to make healthy decisions. Prevention Works partners with more than 100 local organizations. Our programs are effective, evidence-based, and demonstrate positive outcomes for our community — in particular, demonstrating long term, positive impact on youth development.

Just one of the many programs that show positive outcomes for youth development is Peer POWER, which was developed with the help of outside evaluators. Peer POWER is an afterschool program geared toward youth ages 9-13 and designed to increase the likelihood that youth make healthy, positive decisions and resist peer pressure. There are 12 sessions of learning in two different curriculum topics: Substance Abuse Prevention and Violence Prevention. Peer POWER is based on the Health Belief Model, uses a Peer Education approach to program delivery, and is facilitated by high-school-age Peer Educators. Oversight is provided by one adult Outreach Worker at each session. All staff are highly



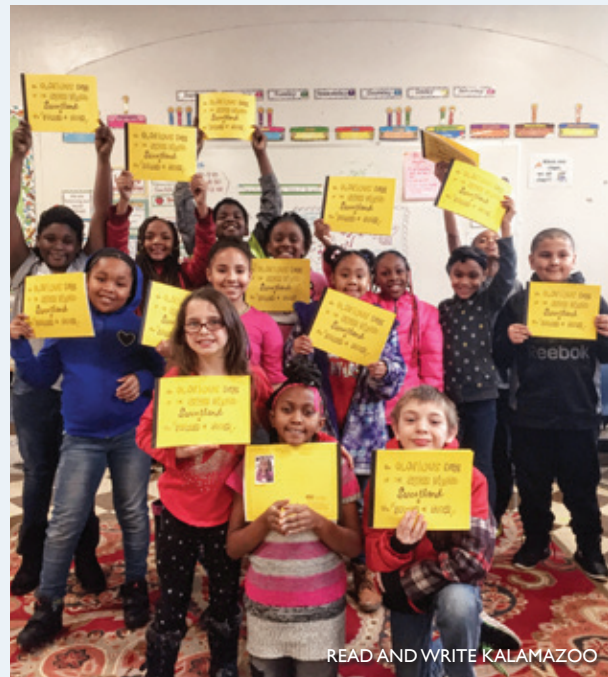
trained in the program curricula, facilitation skills, professionalism, positive behavioral support, cultural sensitivity, trauma-informed practice, and social-emotional learning and development. The program mutually serves the high-school-age Peer Educators by increasing individual social and emotional development and positively impacting school and work readiness.

Peer Educators and Outreach Workers are recruited from the target population and represent marginalized communities. The youth participants have the opportunity to experience a diverse team of educators who serve as positive role models and mentors. Peer Educators not only deliver accurate educational information, but also work to enhance a sense of community and collaboration within the target neighborhoods and among the participants.

For more information, visit www.prevention-works.org

Read and Write Kalamazoo

Read and Write Kalamazoo (RAWK) exists to support the growth and learning of youth through the cultivation of reading and writing skills. Founded in 2012, we aim to celebrate and amplify youth voices through a variety of programs: summer writing camps, thematic workshops, secret book club, classroom field trips, in-school programs, as well as partnerships with many youth-serving organizations. At the heart of what we do, you will find the published work of our youth: books, zines, magazines, comics, blog posts, and more. The work we do to provide platforms for youth to experience the joy and creativity of writing is one that empowers youth to use their words and be heard. We believe the success of every student relies on an invested community, so we rely on our growing team of volunteers to provide support at all of our programs and events. Addressing equity and access in our community, RAWK offers all programs at no cost to the youth we serve.



In November of 2017 RAWK relocated into the Vine Neighborhood launching our storefront, The Geological & Musicological Survey Co., which serves as an exciting portal to our writing center and publishing hub. RAWK is committed to deepening youth leadership opportunities for our youth in 2018. Freshly formed, the Youth Advisory Council is setting big goals for the year ahead: developing, writing, and editing a magazine with a theme of social justice, a storefront window installation collaboration with local artists, and creating youth outreach/marketing opportunities for RAWK. This summer, we will grow our Youth Mentor Program that will now consist of a Youth Leadership Camp where we train high school youth to be writing coaches and mentors, and then provide them with stipends to work at our summer camps and our themed drop-in writing mornings. Youth-driven programs ensure RAWK remains an effective organization that speaks to the needs of the youth we serve.

For more information, visit www.readandwritekzoo.org

STREET Program of Community Healing Center

STREET is an afterschool program for boys ages 10-17, which teaches **Survival** skills, builds relationships based on respect and **Trust**, provides needed **Resources**, provides **Education** and training, and **Empowers** forward movement, so that **They** can become productive and positive role models for their peers and the community.

STREET is designed to provide boys with a safe and supportive, home-like environment during critical hours. Program operation hours are from 3:30 - 7:30 pm, transportation is provided, and pick up starts at 2:30 pm. Snacks and a full course dinner are provided Monday through Friday.

The program aims to boost academic achievement and self-esteem, and to build positive relationships within our community. STREET has had a positive impact on the boys enrolled. Through community outreach, other public awareness projects, and activities, STREET has successfully made a positive impact in the lives of over 60 underserved, amazing young men.

"I'm thankful for the STREET Program because it has taught me to deal with issues at home and in school. I used to argue with my mother, talk back to my teachers, and get in trouble at school. The program helps me with

my homework and teaches me to make better decisions and improve my behavior. STREET is a great place for me to attend." — Malik

Program focus includes academic improvement, consistency in program attendance, attending school regularly, leadership qualities, social-emotional growth, life skills development, increase in knowledge, resiliency, and mental health support services. Youth: volunteer at Roof Sit, Tips for Kids, and community cleanup projects; participate in speaking engagements; and were facilitators at Western Michigan University for Community Mental Health's Wraparound Conference.

For more information, visit
www.communityhealingcenter.org



Funding Priorities

The Irving S. Gilmore Foundation endeavors to develop and to enrich the Greater Kalamazoo community and its residents by supporting the work of nonprofit organizations. The Foundation's funding priorities are:

Arts, Culture & Humanities

The Foundation promotes the enjoyment, understanding, appreciation and/or instrumental use of visual arts, performing arts, media arts, communications, humanities, and history.

Human Services

The Foundation supports youth development, life skills, food and nutrition, public safety, parks and recreation, and other social/human services that benefit individuals, families and neighborhoods. However, the Foundation does not generally support athletics and only nominally supports housing and shelter.

Education

The Foundation supports educational programs and activities that enhance the capacity for life-long learning. However, the Foundation does not generally support core operations and programming of K-12 educational institutions.

Community Development

The Foundation promotes quality of life through appropriate investments that strengthen, unify and build community spirit, and enhance capacity for innovation and growth.

Health & Well-Being

The Foundation promotes health and wellness programs and activities that enhance the physical, mental and emotional needs of individuals.

Grant Policies

In accordance with the example and directives of its founder, the Irving S. Gilmore Foundation encourages grant applications from Kalamazoo area nonprofit, tax-exempt organizations whose work benefits or will benefit the community. The Foundation does not make grants to individuals. The Foundation Trustees will make all decisions regarding the funding of proposals without discrimination on the basis of race, religion, color, sex, height, age, sexual orientation, gender identity, weight, marital status, genetic information, disability, military status or national origin of the organization's staff or volunteers. It is expected that all beneficiaries of funding from the Irving S. Gilmore Foundation will adhere to existing state and federally mandated affirmative action policies.

How to Apply

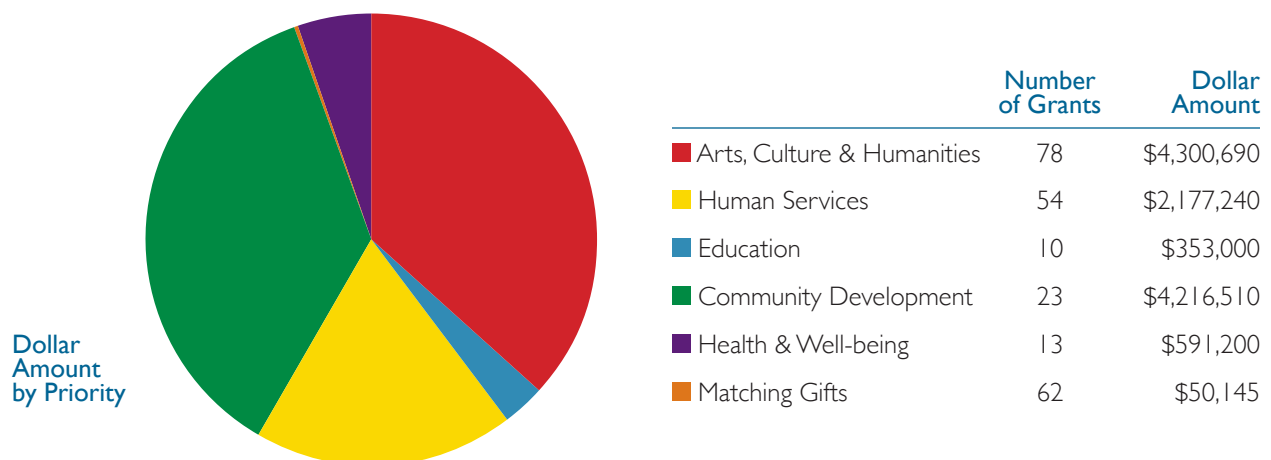
Please visit our website at www.isgilmore.org for detailed funding guidelines and proposal submission deadlines.

The Priorities of the Foundation are:

- Arts, Culture and Humanities
- Education
- Health and Well-Being
- Human Services
- Community Development

2017 Grants Summary

In 2017, 240 grant proposals were reviewed by the Foundation. Of the \$11,900,293 requested, the Trustees approved \$11,638,640. The Foundation also matched charitable contributions made by the Trustees and employees for an additional \$50,145 in 62 grants. The following chart illustrates the totals by each program area the Foundation supports:

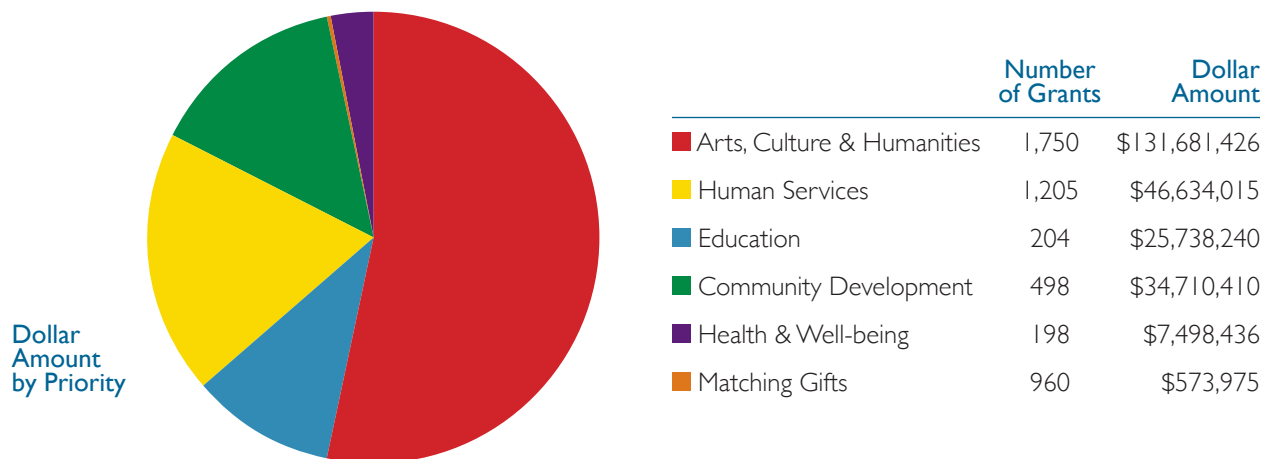


Financial History

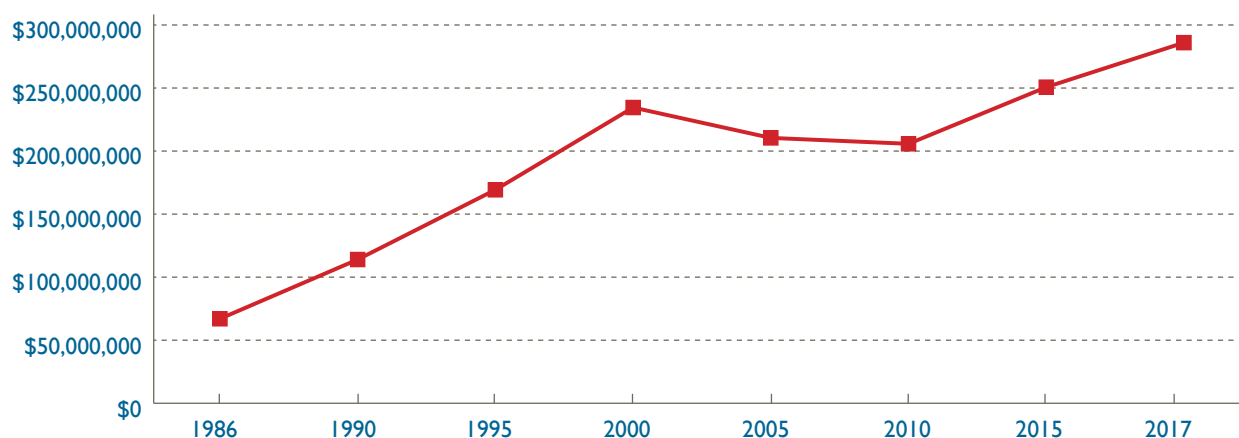
In 1972, Irving S. Gilmore created the Foundation that bears his name and funded it with \$5,000 to continue his commitment to the arts and critical needs of the community. Upon Mr. Gilmore's death on January 17, 1986, his Will provided for the distribution of the residue of his estate, which represented the majority of his assets, to the Foundation. The date-of-death value of his estate's residue – the net bequest to the Foundation – was \$67,010,041. Since then, the Foundation has approved more than \$246 million in total grants. On December 31, 2017, Foundation investments were valued at \$286,232,705.

Grants Since Inception

Since 1986, the Foundation has awarded 5,054 grants to over 505 organizations totaling \$246,836,502. The following chart illustrates the totals by each program area the Foundation supports:



Invested Assets



2017 Grants By Priority Area

Arts, Culture & Humanities

The Foundation promotes the enjoyment, understanding, appreciation and instrumental use of visual arts, performing arts, media arts, communications, humanities and history.

Arts Council of Greater Kalamazoo

Arts programming
Great Lakes Nostalgia Conference
Kalamazoo Artistic Development Initiative
Making Arts Grow in Kalamazoo
Operations
United Teens Talent

Bach Festival Society of Kalamazoo

Operations

Ballet Arts Ensemble

Nutcracker production

Barn Theatre School for Advanced Theatre Training

Technical support

Black Arts & Cultural Center

Operations

Boy Scouts of America

Cultural events tickets
Rota-Kiwan Summer Camp STEAM

Boys & Girls Clubs of Greater Kalamazoo

Participating Arts program

Center Stage Theatre

Operations

Council of Michigan Foundations

Creating Connections

Creative Many Michigan

Operations

Crescendo Academy of Music

Community Voices Ensemble
Marvelous Music!
Operations

Farmers Alley Theatre

Operations

Fire Historical and Cultural Arts Collaborative

Operations

Fontana Chamber Arts

Operations

Glass Art Kalamazoo

Operations

Grand Valley University Foundation

Kalamazoo Lively Arts
WGVU's Great Performances

Great Lakes Acoustic Music Association

Cooper's Glen Music Festival

Irving S. Gilmore International Keyboard Festival

Historical materials preservation
Operations

Julius and Esther Stulberg Competition

Operations
Strategic planning

Kalamazoo Aviation History Museum

Black Wings: American Dreams of Flight exhibit

Kalamazoo Ballet Company

Relocation expenses

Kalamazoo Book Arts Center

Operations

Kalamazoo Children's Chorus

Operations

Kalamazoo Civic Theatre

Operations
Theatre Kalamazoo New Play Festival marketing

Kalamazoo Community Chorale

Operations

Kalamazoo Concert Band Association

Administrative support
Holiday Concert

Kalamazoo Institute of Arts

Curatorial Fellowship
Operations

Kalamazoo Junior Symphony Society

Operations

Kalamazoo Male Chorus

Christmas in Kalamazoo
Operations

Kalamazoo Poetry Festival

Celebration of Community Poets

Kalamazoo Regional Educational Service Agency

EFA Operations
EFA Student Artistic Equipment
EFA Student Arts Scholarship

Kalamazoo Ringers

Programming/Equipment

Kalamazoo Russian Cultural Association

Russian Cultural Expo

Kalamazoo Singers

Operations

Kalamazoo Symphony Orchestra

Kalamazoo Kids in Tune

Music Director search

Operations

Orchestra Roush

Supplemental funding

Kalamazoo Valley Community College Foundation

Artists' Forum series

Mall City Harmonizers

Production costs

Merze Tate Explorers

Magazine publication

Michigan Festival of Sacred Music

Operations

Milwood United Methodist Church

Fine Arts Series

New Vic Theatricals

Operations

New Year's Fest of Kalamazoo

Operations

Oakwood Neighborhood Association

SummerYouth Drop-In art programming

Parchment, City of

Kindleberger Summer Arts

Peace Pizzazz

Programming

Portage, City of

Quality of Life art programming

Renaissance Enterprises Company

Kalamazoo County programming

Speak It Forward

Kalamazoo County operations

St. Luke's Episcopal Church

Summer music camp

Vicksburg, Village of

Cultural Arts Center operations

Wellspring/Cori Terry & Dancers

Operations

Western Michigan University Foundation

Activate: Midwest Playwriting Festival

Jazz Studies

WMUK Expanded Arts Kalamazoo

WMUK Strategic planning initiative

WMUK Underwriting

Human Services

The Foundation supports youth development, life skills, food and nutrition, public safety, parks and recreation and other social/human services that benefit individuals, families and neighborhoods. However, the Foundation does not generally support athletics and only nominally supports housing and shelter.

Aacorn Farm

Operations

Arc Community Advocates

Operations

Big Brothers Big Sisters A Community of Caring

Kalamazoo County operations

Boy Scouts of America

Kalamazoo Service Center equipment

Boys & Girls Clubs of Greater Kalamazoo

Douglass Unit programming

Bureau of Services for Blind Persons

Security system upgrade

Calhoun County Guardian

Financial Services Network expansion

Office relocation

Can-Do Kitchen

Operations / Strategic planning

Center for Transformation

Operations

Communities in Schools of Kalamazoo

Girls on the Run

Operations

Community Healing Centers

STREET program

Community Homeworks

Operations

Disability Network Southwest Michigan

Kalamazoo County Independent Living

Douglass Community Association

Gurlz of Color: Set4Life!

Ecumenical Senior Center

Operations

Edison Neighborhood Association

Programming

Fair Food Matters

Operations

Family and Children Services

Operations

First Congregational Church

Community outreach
Drop-in Child Care Center

First Day Shoe Fund

Operations

GFM The Synergy Center

Urban Zone programming

Housing Resources

Operations

Junior Achievement of Southwest Michigan

Kalamazoo County operations

Kairos Dwelling

Operations

Kalamazoo Center for Youth & Community

Programming

Kalamazoo County Child Abuse & Neglect**Prevention Council**

Kids Are Special

Kalamazoo County Humane Society

Capital campaign

**Kalamazoo Gay/Lesbian Resource Center
(OutFront Kalamazoo)**

Operations
Relocation furnishings/equipment

Kalamazoo Junior Girls Organization

Operations

Kalamazoo Loaves and Fishes

Grocery Pantry

Kalamazoo Neighborhood Housing Services

Home Buyer Assistance
Home Ownership Center

Kalamazoo Valley Habitat for Humanity

Kalamazoo County operations

LIFT Foundation

Neighborhood Network Center

Ministry With Community

Operations

New Genesis

Summer camp

Open Doors Kalamazoo

Operations

Open Roads Bike Program

Operations

Parent to Parent of Southwest Michigan

Kalamazoo County operations

Portage Community Outreach Center

Middle school summer and afterschool programming

Seeding Change

Great Lakes PeaceJam

St. Luke's Episcopal Church

Partners in Transition

United Way of Battle Creek and Kalamazoo Region

Eviction Diversion
Full STEAM Ahead
KYD Network operations

Urban Alliance

Momentum program

Western Michigan University Foundation

American Humanics Student Association
Nonprofit Award

YWCA

Ready to Learn & Grow

Education

The Foundation supports educational programs and activities that enhance the capacity for life-long learning. However, the Foundation does not generally support core operations and programming of K-12 educational institutions.

Educating For Freedom in Schools

Afterschool and summer programming

Goodwill Industries of SW Michigan

Adult Education, Employment and Training

Kalamazoo County Ready 4s

Operations

Kalamazoo Literacy Council

Operations

Portage District Library

CommuniTEEN Read

Read and Write Kalamazoo

Facility renovation
Operations

Specialized Language Development Center

Kalamazoo County operations

Western Michigan University School of Medicine

Early Introduction to Health Careers II

Youth Advancement Academy

Summer vocational programming

Community Development

The Foundation promotes quality of life through appropriate investments that strengthen, unify and build community spirit, and enhance capacity for innovation and growth.

Building Blocks of Kalamazoo

Operations

Calhoun County Guardian

Douglass Branch expansion

Citizens Research Council of Michigan

Research operations affecting Kalamazoo County

Council of Michigan Foundations

Operations

Douglass Community Association

Operations

Downtown Kalamazoo Inc.

Holiday programming

First Congregational Church

Garden Atrium project

Gryphon Place

Volunteer Kalamazoo programming

Interfaith Strategy for Advocacy and Action in the Community

Programming

Kalamazoo Astronomical Society

Astronomy Day

Kalamazoo, City of

Bronson Park site improvements

Kalamazoo Community Foundation

Irving S. Gilmore Estate Fund

Kalamazoo Experiential Learning Center

Operations

Kalamazoo in Bloom

Operations

Kalamazoo Nature Center

Capital campaign

Kalamazoo Public Library

ONEplace operations
Reading Together

Kalamazoo Valley Community College Foundation

Health-Focused Campus capital campaign

Local Initiatives Support Corporation

Operations

SHARE

Racial Healing Initiative

Southwest Michigan First Corporation

Operations

United Way of the Battle Creek and Kalamazoo Region

Annual campaign
Leadership Campaign Challenge

Health & Well-being

The Foundation promotes health and wellness programs and activities that enhance the physical, mental and emotional needs of individuals.

Borgess Foundation

Psychiatric Crisis Intervention Unit

Cheff Therapeutic Riding Center

Operations

Community Healing Centers

Coming Together conference

Constance Brown Hearing & Speech Center

Helping Adjustments

Family Health Center

Alcott Street Campus capital assistance

Heritage Community of Kalamazoo

Visual art wayfinding project

Kalamazoo County Government

Matter of Balance and Personal Action
Toward Health programs

Kalamazoo County Juvenile Home Foundation

Music therapy programming

Michigan Parkinson Foundation

Dance programming

Muscular Dystrophy Association

Summer camp for Kalamazoo County children

Planned Parenthood of Michigan

Kalamazoo County education and outreach

Prevention Works of Southwest Michigan

Kalamazoo County programming

Trauma Recovery Associates

Operations

Financial Statements

YEARS ENDED DECEMBER 31, 2017 AND 2016

Report of Independent Auditors

Board of Trustees

Irving S. Gilmore Foundation

Report on the Financial Statements

We have audited the accompanying financial statements of Irving S. Gilmore Foundation (the Foundation), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements..

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Irving S. Gilmore Foundation as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



April 17, 2018

Statements of Financial Position

| | December 31 | |
|---|-----------------------|-----------------------|
| | 2017 | 2016 |
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 4,830,321 | \$ 7,047,236 |
| Investment income receivable | 387,511 | 385,510 |
| Prepaid expenses and other | 53,791 | 24,967 |
| Refundable excise tax | — | 40,000 |
| Total current assets | 5,271,623 | 7,497,713 |
| Investments: | | |
| Cash and cash equivalents | 9,675,743 | 10,431,310 |
| U.S. Government and agency securities | 17,625,024 | 14,138,436 |
| Equity securities | 148,362,527 | 130,417,480 |
| Corporate debt securities | 18,708,627 | 16,279,812 |
| Securitized debt instruments | 9,282,212 | 9,020,699 |
| Mutual funds | 77,751,820 | 66,868,802 |
| Total investments | 281,405,953 | 247,156,539 |
| Property and equipment: | | |
| Leasehold improvements | 736,391 | 736,391 |
| Furnishings and fixtures | 227,540 | 227,540 |
| Equipment | 86,462 | 89,990 |
| Total property and equipment | 1,050,393 | 1,053,921 |
| Less accumulated depreciation | 1,036,932 | 1,044,660 |
| Net property and equipment | 13,461 | 9,261 |
| Total assets | \$ 286,691,037 | \$ 254,663,513 |
| Liabilities and net assets | | |
| Current liabilities: | | |
| Accounts payable | \$ 235,849 | \$ 187,339 |
| Pension contribution payable | 47,455 | 42,590 |
| Accrued excise tax | 107,000 | — |
| Grants payable | 539,000 | 110,000 |
| Total current liabilities | 929,304 | 339,929 |
| Grants payable, long-term | 1,395,515 | 637,192 |
| Total liabilities | 2,324,819 | 977,121 |
| Unrestricted net assets | 284,366,218 | 253,686,392 |
| Total liabilities and net assets | \$ 286,691,037 | \$ 254,663,513 |

See accompanying notes to financial statements.

Statements of Activities

| | Year ended December 31 | |
|--|------------------------|-----------------------|
| | 2017 | 2016 |
| Revenues and gains | | |
| Interest | \$ 1,371,715 | \$ 1,224,529 |
| Dividends | 4,882,752 | 3,439,745 |
| Other investment income | 169,351 | 12,088 |
| Net realized and unrealized gains on investments | 39,304,761 | 12,847,323 |
| Total revenues and gains | 45,728,579 | 17,523,685 |
| Expenses | | |
| Grants | 12,220,914 | 7,885,777 |
| Investment management fees | 1,139,006 | 1,107,351 |
| Other professional services | 388,474 | 379,975 |
| Administrative and general expenses | 975,239 | 928,762 |
| Depreciation | 3,120 | 3,341 |
| Excise tax | 322,000 | 115,000 |
| Total expenses | 15,048,753 | 10,420,206 |
| Change in net assets | 30,679,826 | 7,103,479 |
| Net assets, beginning of year | 253,686,392 | 246,582,913 |
| Net assets, end of year | \$ 284,366,218 | \$ 253,686,392 |

See accompanying notes to financial statements.

Statements of Cash Flows

| | Year ended December 31 | |
|---|------------------------|---------------------|
| | 2017 | 2016 |
| Operating activities | | |
| Change in net assets | \$ 30,679,826 | \$ 7,103,479 |
| Adjustments to reconcile change in net assets to net cash used in operating activities: | | |
| Depreciation | 3,120 | 3,341 |
| Net realized and unrealized gains on investments | (39,304,761) | (12,847,323) |
| Present value discount on grants payable | 21,677 | (24,027) |
| Changes in operating assets and liabilities: | | |
| Investment income receivable | (2,001) | (61,002) |
| Other current assets | 11,176 | 20,024 |
| Accounts payable | 48,510 | 25,701 |
| Other current liabilities | 111,865 | (4,180) |
| Grants payable | 1,165,646 | (3,530,969) |
| Total adjustments | (37,944,768) | (16,418,435) |
| Net cash used in operating activities | (7,264,942) | (9,314,956) |
| Investing activities | | |
| Purchases of investments | (70,937,833) | (47,902,868) |
| Proceeds from sales of investments | 75,993,180 | 58,231,287 |
| Equipment expenditures | (7,320) | — |
| Net cash provided by investing activities | 5,048,027 | 10,328,419 |
| Net increase (decrease) in cash and cash equivalents | (2,216,915) | 1,013,463 |
| Cash and cash equivalents, beginning of year | 7,047,236 | 6,033,773 |
| Cash and cash equivalents, end of year | \$ 4,830,321 | \$ 7,047,236 |

See accompanying notes to financial statements.

Notes to Financial Statements

Note A — Summary of Significant Accounting Policies

Purpose of Foundation

The Irving S. Gilmore Foundation (the Foundation) was established to administer the assets received from the estate of Irving S. Gilmore. The Foundation's mission is to support and enrich the cultural, social and economic life of Greater Kalamazoo.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

Basis of Presentation

The Organization follows net asset accounting methods, whereby revenues are classified for accounting and reporting purposes into one of three net classes:

- **Unrestricted net assets** — net assets which are not subject to donor-imposed restrictions.
- **Temporarily restricted net assets** — net assets subject to donor-imposed restrictions that may or will be met either by actions of the Organization, the passage of time, or both. The Organization has no temporarily restricted net assets.
- **Permanently restricted net assets** — net assets subject to donor-imposed restrictions that they be maintained permanently by the Organization. The Organization has no permanently restricted net assets.

Use of Estimates

Management uses estimates and assumptions in preparing the Foundation's financial statements in conformity with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Investments

Investments of the Foundation are maintained with outside investment management companies. Investments are stated at their fair values. Realized gains and losses are computed using the specific identification method. Unrealized gains and losses are included in the change in net assets.

In accordance with Internal Revenue Service regulations, the Foundation is generally required to distribute at least 5% of its investable assets each year. After considering the long-term expected return on its investment assets and the possible effect of inflation, the Foundation's Board of Trustees has established a policy of spending 5% of investable assets annually.

Notes to Financial Statements (continued)

The Foundation's investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Funds are invested in a well-diversified asset mix, which includes primarily equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution of 5% of investable assets, while growing the funds if possible. Investment risk is measured in terms of the total investment portfolio; investment assets and allocation between asset classes and strategies are managed to not expose the portfolio to unacceptable levels of risk. It is the Foundation's policy that no more than 8% of the total stock portfolio may be invested in the common stock of any one corporation. Not more than 10% of the outstanding shares of any one company may be held. With the exception of securities issued by the U.S. Government and its agencies, no single fixed income issue should represent more than 5% of the total fixed income portfolio. Not more than 5% of any individual issue may be held.

Fair Value

The carrying amounts reflected in the statements of financial position for cash, receivables and payables approximate the respective fair values due to the short-term nature of those instruments.

Property, Equipment and Depreciation

Property and equipment are stated at cost. Purchases in excess of \$3,000 are capitalized. Depreciation is recognized over the estimated useful lives of the assets on a straight-line basis.

Tax Status

The Internal Revenue Service has determined that the Foundation is a private non-operating foundation which is exempt from income tax under Section 501(a) as an organization described in Section 501(c)(3) of the Internal Revenue Code.

Subsequent Events

Subsequent events were evaluated through April 17, 2018, which is the date the financial statements were available to be issued.

Note B — Cash and Cash Equivalents

Cash and cash equivalents at December 31, 2017 and 2016 consists primarily of institutional treasury obligation money market funds valued at \$1 per share. Under certain circumstances, the valuation of the money market shares could decline below \$1. Management does not consider declines in the fair value of the money market funds to be a significant risk.

Notes to Financial Statements (continued)

Note C — Investments

The cost, gross unrealized gains, gross unrealized losses and fair values of investments are as follows:

| 2017 | | | |
|---------------------------------------|-----------------------|-------------------------|-----------------------|
| | Cost | Unrealized Gains (Loss) | Fair Value |
| Cash and cash equivalents | \$ 9,675,743 | \$ — | \$ 9,675,743 |
| U.S. Government and agency securities | 17,712,390 | (87,366) | 17,625,024 |
| Equity securities | 98,434,075 | 49,928,452 | 148,362,527 |
| Corporate debt securities | 18,425,084 | 283,543 | 18,708,627 |
| Securitized debt instruments | 9,294,418 | (12,206) | 9,282,212 |
| Mutual funds | 59,911,111 | 17,840,709 | 77,751,820 |
| Total | \$ 213,452,821 | \$ 67,953,132 | \$ 281,405,953 |

| 2016 | | | |
|---------------------------------------|-----------------------|-------------------------|-----------------------|
| | Cost | Unrealized Gains (Loss) | Fair Value |
| Cash and cash equivalents | \$ 10,431,310 | \$ — | \$ 10,431,310 |
| U.S. Government and agency securities | 14,398,284 | (259,848) | 14,138,436 |
| Equity securities | 96,521,719 | 33,895,761 | 130,417,480 |
| Corporate debt securities | 16,333,170 | (53,358) | 16,279,812 |
| Securitized debt instruments | 8,975,335 | 45,364 | 9,020,699 |
| Mutual funds | 61,494,803 | 5,373,999 | 66,868,802 |
| Total | \$ 208,154,621 | \$ 39,001,918 | \$ 247,156,539 |

Note D — Fair Value Measurements

The Foundation's assets measured at fair value on a recurring basis are as follows:

| | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |
|---------------------------------------|-----------------------|--|---|
| December 31, 2017 | | | |
| Cash and cash equivalents | \$ 9,675,743 | \$ 9,675,743 | \$ — |
| U.S. Government and agency securities | 17,625,024 | — | 17,625,024 |
| Equity securities | 148,362,527 | 148,362,527 | — |
| Corporate debt securities | 18,708,627 | — | 18,708,627 |
| Securitized debt instruments | 9,282,212 | — | 9,282,212 |
| Mutual funds | 77,751,820 | 77,751,820 | — |
| Total | \$ 281,405,953 | \$ 235,790,090 | \$ 45,615,863 |

Notes to Financial Statements (continued)

| | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |
|---------------------------------------|-----------------------|--|--|
| December 31, 2016 | | | |
| Cash and cash equivalents | \$ 10,431,310 | \$ 10,431,310 | \$ — |
| U.S. Government and agency securities | 14,138,436 | — | 14,138,436 |
| Equity securities | 130,417,480 | 130,417,480 | — |
| Corporate debt securities | 16,279,812 | — | 16,279,812 |
| Securitized debt instruments | 9,020,699 | — | 9,020,699 |
| Mutual funds | 66,868,802 | 66,868,802 | — |
| Total | \$ 247,156,539 | \$ 207,717,592 | \$ 39,438,947 |

The fair value measurement accounting literature establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices in active markets for identical assets, and Level 3 inputs are unobservable and have the lowest priority. The Foundation uses appropriate valuation techniques based on the available inputs to measure the fair value of its assets. When available, the Foundation measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are used only when Level 1 or Level 2 inputs are not available.

Following is a description of the valuation methodologies used for investments measured at fair value on a recurring basis and recognized in the accompanying statements of financial position.

Cash and Cash Equivalents

Cash and cash equivalents include cash equivalents and fixed income investments with maturities of less than one year. Short-term investments are valued using observable market data and are categorized as Level 1 to the degree that they can be valued based on quoted market prices in active markets. The majority of these short-term investments are held in U.S. Treasury money market accounts. Although these cash equivalents are readily available, it is the intent of the Foundation to hold them for investment purposes and therefore has classified them as investments.

Equity Investments

Equity investments consist of corporate stocks and daily traded mutual funds. Securities held in corporate stocks and daily traded mutual funds are generally valued based on quoted market prices in active markets obtained from exchange or dealer markets for identical assets, and are accordingly categorized as Level 1, with no valuation adjustments applied.

Corporate bonds, U.S. government securities and securitized debt investments

The debt securities held by the Foundation often do not trade in active markets on the measurement date. In the absence of a trade on the measurement date for the identical security in an active market, corporate bonds, U.S.

Notes to Financial Statements (continued)

government securities and securitized debt investments are valued using inputs including yields currently available on comparable securities of issuers with similar credit ratings, recent market price quotations (where observable), bond spreads, and fundamental data relating to the issuer.

Note E — Grants

Grants payable are summarized as follows:

| | 2017 | 2016 |
|------------------------------------|--------------|------------|
| Payable in less than one year | \$ 539,000 | \$ 110,000 |
| Payable in one year to five years | 1,430,000 | 650,000 |
| Total grants payable | 1,969,000 | 760,000 |
| Less discount to net present value | (34,485) | (12,808) |
| Net grants payable | \$ 1,934,515 | \$ 747,192 |

Grants payable in more than one year were discounted at 1% in 2017 and 2016.

Cash paid for grants totaled \$11,033,591 in 2017 and \$11,380,515 in 2016.

The Foundation periodically makes conditional grants to donees (i.e., matching and challenge grants). These grants are not recorded as a liability until all grant conditions have been met by the donee. Conditional grants to various donees outstanding totaled \$175,000 in 2017 and \$734,000 in 2016.

Note F — Facility Lease

The Foundation leases its office facility under a noncancelable operating lease that expires in September 2021. The lease contains a renewal option for five years. Rent expense for the lease totaled approximately \$59,800 in 2017 and \$59,100 in 2016.

Future minimum lease payments under the noncancelable operating lease for the building are as follows:

| Year | Amount |
|-------|------------|
| 2018 | \$ 59,600 |
| 2019 | 59,600 |
| 2020 | 59,600 |
| 2021 | 44,670 |
| Total | \$ 223,470 |

Note G — Retirement Plan

The Foundation has a non-contributory qualified defined contribution retirement plan covering substantially all employees. The Foundation makes a contribution to the plan each year of at least 5% of participants' compensation, as defined. Total contributions to the plan were \$47,455 in 2017 and \$42,590 in 2016.

Note H — Excise Taxes

The Foundation is exempt from federal income taxes and is classified as a private foundation under Section 501 of the Internal Revenue Code (IRC). It is subject to a 2% (1% if certain criteria are met) federal excise tax on net investment income, including realized gains, as defined by the IRC.

The Foundation was subject to a 2% excise tax in 2017 and a 1% excise tax in 2016.

Note I — Risks and Uncertainties

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect investment balances and the amounts reported in the statement of financial position.

History of Trustee Service

Harold Jacobson

September 1972 – October 1976

Arthur Homer

September 1972 – October 1982

Richard M. Hughey, Sr.

September 1972 – July 2012

Harold H. Holland

October 1976 – July 1999

Floyd L. Parks

October 1982 – Present

W. Jack Keiser

January 1986 – October 1990

Russell L. Gabier

November 1989 – November 2013

December 2013 – February 2018
(Emeritus)

Frederick W. Freund

September 1999 – June 2007

Charles D. Wattles

January 2006 – Present

Howard D. Kalleward

October 2007 – October 2012

November 2012 – Present
(Emeritus)

Robert T. McDonough

October 2007 – July 2009

Judith H. Moore

April 2010 – Present

Ronald N. Kilgore

October 2012 – Present

Robert M. Beam

September 2013 – Present

Mason G. Coleman

November 2017 – Present

Trustees and Staff

Board of Trustees



Floyd L. Parks
President



Judith H. Moore
First Vice President



Charles D. Wattles
Treasurer



Robert M. Beam
Secretary



Ronald N. Kilgore



Mason G. Coleman

Trustees Emeriti



Howard D. Kalleward



Russell L. Gabier

Staff Members



Richard M. Hughey, Jr.
Executive Vice
President/CEO



Janice C. Elliott
Vice President –
Administration
(January 2005 –
January 2018)



Carol R. Snapp
Senior Program
Officer



**Faye A. Drenth-
Thurman**
Grants Management
Assistant



Anita M. Porter
Executive Assistant



Carol E. Duck
CPA, Vice President –
Administration
(October 2017 –
Present)

In Memoriam



The Foundation notes with sadness the passing of Russell L. Gabier on February 18, 2018.

Thanks and Farewell



The Foundation would like to thank Janice C. Elliott for her many years of service.

Photographs courtesy of featured organizations.
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Irving S. Gilmore Foundation

136 East Michigan Avenue, Suite 900
Kalamazoo, Michigan 49007

www.isgilmore.org

